Consol "ate" #alance \$%eet

&or t%e ' nanc al (er o'') n''e'' 31 Marc% 2017

∨ t%e ' nanc al (er o'')	n''e'' 31 Marc% 2	017
	31-Mar-17	31-Dec-16
	CNY	CNY
Current Assets		
Cash and cash equivalents	4,129,257,026.26	3,468,294,390.45
Bill receivables	29,207,518.46	51,640,187.21
Trade receivables	4,571,649,611.59	5,404,065,024.27
re!a"#ents	115,669,823.24	67,383,463.72
\$ther receivables	104,873,597.58	91,725,540.44
%nvent&ries	2,799,320,723.89	2,432,731,781.83
\$ ther current assets	266,128,429.70	302,035,485.99
Total current assets	12,016,106,730.72	11,817,875,873.91
Non-current Assets		
'vailable()&r(sale)inancial asset	137,986,000.00	138,740,000.00
*&n+(ter# invest#ents	251,150,331.90	217,483,363.27
lant, !r&!ert" and equi!#ent	7,398,868,590.81	7,141,603,302.13
C&nstructi&n(in(!r&+ress	1,590,507,566.60	1,615,772,330.10
%ntan+ible assets	1,542,758,035.49	1,452,935,940.75
, evel&! # ent e- ! enditure	223,359,180.90	165,322,359.45
. &&d / ill	98,456,198.95	98,456,198.95
*&n+(ter# de)erred e- !enses	124,384,397.30	120,411,706.31
, e)erred ta- asset	117,011,970.04	130,353,335.63
\$ther n&n(current assets	14,321,357.46	13,138,135.66
Total non-current assets	11,498,803,629.45	11,094,216,672.25
Total assets	23,514,910,360.17	22,912,092,546.16
Current a! t es		
0h&rt(ter# b&rr& / in+s	4,506,134,859.48	4,117,969,980.09
Bills !a"ables	220,943,962.14	202,750,220.62
Trade !a"ables	3,356,911,649.70	3,676,250,614.60
a" # ent received in advance	45,012,723.50	36,330,417.89
' ccured e - ! enses(sta)) salaries	234,110,055.33	453,222,443.76
Ta- !a"ables	102,738,942.17	231,078,879.41
%nterests !a"ables	14,736,587.34	4,392,007.31
\$ther !a"ables	75,874,533.84	78,262,196.07

Current(!&rti&n &) I&n+(ter # b&rr& / in+s	414,787,936.53	415,852,597.63
Total current I a! I t es	8,971,251,250.03	9,216,109,357.38
Non-current a! t es		
*&n+(ter# b&rr& / in+s	837,018,416.55	321,306,645.48
B&nds !a"ables	2,224,473,519.68	2,254,358,579.36
, e)erred inc&#e</td><td>267,501,357.99</td><td>270,425,474.27</td></tr><tr><td>, e)erred ta- liabilities</td><td>1,451,992.31</td><td>1,460,335.70</td></tr><tr><td>Total non-current a! t es</td><td>3,330,445,286.53</td><td>2,847,551,034.81</td></tr><tr><td>Total I a! I t es</td><td>12,301,696,536.56</td><td>12,063,660,392.19</td></tr><tr><td>)*u t+,</td><td></td><td></td></tr><tr><td>0hare ca!ital</td><td>1,529,325,391.00</td><td>1,526,629,845.00</td></tr><tr><td>\$ ther equit" instru # ents</td><td>399,474,508.05</td><td>409,511,432.99</td></tr><tr><td>Ca!ital reserve</td><td>2,069,392,117.14</td><td>1,997,192,809.17</td></tr><tr><td>\$ther c&# !rehensive inc&#e</td><td>(28,143,379.46</td><td>(40,116,277.65</td></tr><tr><td>Our!lus reserve</td><td>740,323,433.50</td><td>740,323,433.50</td></tr><tr><td>1 etained earnin+s</td><td>6,510,812,136.68</td><td>6,211,693,581.18</td></tr><tr><td>T&tal equit" attributable t& shareh&lder &) !arent c&# !an"</td><td>11,221,184,206.91</td><td>10,845,234,824.19</td></tr><tr><td>2&n(c&ntr&llin+ interests</td><td>(7,970,383.30</td><td>3,197,329.78</td></tr><tr><td>Total s%are%ol''ers- e*u t+</td><td>11,213,213,823.61</td><td>10,848,432,153.97</td></tr><tr><td>Total I a! I t es an'' e*u t+</td><td>23,514,910,360.17</td><td>22,912,092,546.16</td></tr></tbody></table>		

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	1 .anuar+ 2017
	to
	31 Marc% 2017
	CNY
/e0enue	4,525,923,770.19
C&st &) +&&ds s&ld	3,515,308,762.16
Business ta-es and surchar+es	31,415,519.43
0ellin+ and distributi&n e- !enses	112,085,307.99
. eneral and ad # inistrative e - ! enses	456,770,547.25
3inancial c&sts	97,229,277.96
%#!air#ent l&ss &n assets	(4,876,767.42
'dd4%nvest#ent inc&#e</td><td>(829,138.65</td></tr><tr><td>(0hare &) !r&)its)r&# equit" acc&unted invest#ents</td><td>(829,138.65</td></tr><tr><td>1 2erat n3 2ro& ts</td><td>317,161,984.17</td></tr><tr><td>' dd4 &ther inc&#e</td><td>28,479,488.61</td></tr><tr><td>*ess4 n&n(&!eratin+ e- !enses</td><td>9,933,868.01</td></tr><tr><td>(rol t !elore nco 4 e ta5</td><td>335,707,604.77</td></tr><tr><td>*ess4 inc&#e ta- e-!enses</td><td>47,756,762.35</td></tr><tr><td>Net 2ro& t &or t%e +ear</td><td>287,950,842.42</td></tr><tr><td>r&)it attributable t& shareh&lder &) !arent c&# !an"</td><td>299,118,555.50</td></tr><tr><td>2&n(c&ntr&llin+ interests</td><td>(11,167,713.08</td></tr><tr><td>1 t%er Co42re%ens 0e nco4e</td><td>11,373,034.93</td></tr><tr><td>(3&rei+n currenc" translati&n ad5ust#ent</td><td>11,972,898.19</td></tr><tr><td>Total co 42 re%ens 0e nco 4e</td><td>299,323,877.35</td></tr><tr><td>(T&tal c&# !rehensive inc&#e attributable t& shareh&lder &) !arent c&# !an"</td><td>311,091,453.69</td></tr><tr><td>(T&tal c&# !rehensive inc&#e attributable t& #in&rit" interests</td><td>(11,767,576.34</td></tr><tr><td>)(\$</td><td></td></tr><tr><td>(Basic 6 0</td><td>0.20</td></tr><tr><td>(, iluted 6 0</td><td>0.20</td></tr></tbody></table>	

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2017

2011
1 .anuar+ 2016 to
31 Marc% 2016
CNY
2,688,756,232.04
2,036,354,829.68
34,169,405.35
63,474,663.89
297,883,315.35
52,146,907.98
(11,374,453.15
(3,214,118.90
(3,214,118.90
212,887,444.04
20,074,065.33
30,246.75
232,931,262.62
38,716,812.32
194,214,450.30
197,309,568.56
(3,095,118.26
19,002,779.89
19,002,779.89
213,217,230.19
216,312,348.45
(3,095,118.26
0.13
0.13

Consol "ate" \$tate 4 ent o& Cas% 'lo7

	1 .anuar+ 2017 to
	31 Marc% 2017
	CNY
Cas% &lo7 &ro4 o2erat n3 act 0 t es	
Cash received)r&# sale &) +&&ds and services rendered</td><td>5,179,469,744.49</td></tr><tr><td>Ta- re)und</td><td>283,770,888.70</td></tr><tr><td>Cash received)r&# &ther & !eratin+ activities and services</td><td>55,189,878.12</td></tr><tr><td>Cas% n&lo7 &ro4 o2erat n3 act 0 t es</td><td>5,518,430,511.31</td></tr><tr><td>Cash !a" # ent)&r !urchase &) +&&ds and services</td><td>3,734,670,350.93</td></tr><tr><td>Cash !a" # ent &) sta))(related e- !enses</td><td>950,314,775.75</td></tr><tr><td>Ta- !aid</td><td>220,757,273.85</td></tr><tr><td>Ta- !aid)&r &ther & !eratin+ activities</td><td>255,673,030.97</td></tr><tr><td>Cas% out&lo7 &ro4 o2erat n3 act 0 t es</td><td>5,161,415,431.50</td></tr><tr><td>Net cas% 3enerate" &ro4 o2erat n3 act 0 t es</td><td>357,015,079.81</td></tr><tr><td>Cas% &lo7 &ro4 n0est n3 act 0 t es</td><td></td></tr><tr><td>r&ceeds)r&# dis!&sal &))i-ed assets, intan+ible assets and &ther n&n(current assets</td><td>32,673,405.26</td></tr><tr><td>r&ceeds)r&# dis!&sal &) a subsidiar"</td><td></td></tr><tr><td>Cash received)r&# &ther investin+ activies</td><td></td></tr><tr><td>Cas% n&lo7 &ro4 n0est n3 act 0 t es</td><td>32,673,405.26</td></tr><tr><td>a" # ent)&r !urchase &))i-ed assets, intan+ible assets and &ther n&n(current assets</td><td>541,985,246.78</td></tr><tr><td>Cash !aid)&r invest#ents</td><td>35,271,579.07</td></tr><tr><td>Cash !aid)&r acquire subsidiaries and &ther business units</td><td></td></tr><tr><td>Cas% out&lo7 &ro4 n0est n3 act 0 t es</td><td>577,256,825.85</td></tr><tr><td>Net cas% use'' n n0est n3 act 0 t es</td><td>-544,583,420.59</td></tr><tr><td>Cas% &lo7 &ro4 & nanc n3 act 0 t es</td><td></td></tr><tr><td>Cash received)r&# e-ercisin+ &) share &!ti&n</td><td>9,415,747.27</td></tr><tr><td>r&ceeds)r&# ban7 b&rr& / in+s</td><td>1,709,874,938.60</td></tr><tr><td>Cash received)r&# &ther)inancin+ activities</td><td>130,052,264.77</td></tr><tr><td>Cas% n&lo7 &ro4 & nanc n3 act 0 t es</td><td>1,849,342,950.64</td></tr><tr><td>1e!a" #ent &) ban7 b&rr& / in+s</td><td>792,301,561.13</td></tr><tr><td>, ividend and interest !a" #ent</td><td>35,888,852.78</td></tr><tr><td>Cash !aid)&r &ther)inancin+ activities</td><td>1,042,626,804.43</td></tr></tbody></table>	

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Cas% out&lo7 &ro4 & nanc n3 act 0 t es	1,870,817,218.34
Net cas% use" n89-9:;3enerate" &ro4 & nanc n3 act 0 t es	-21,474,267.70
) &&ects o& e5c%an3e rate c%an3e on cas% an" cas% e*u 0alents	-14,271,422.84
Net "ecrease 89:; ncrease n cas% an" cas% e*u 0alents	-223,314,031.32
Cash and cash equivalents at be+innin+ &) "ear	3,213,323,986.10
Cas% an'' cas% e*u 0alents at en'' o& +ear	2,990,009,954.78

1 .anuar+ 2016 to 31 Marc% 2016 CNY